

**Values:** Integrity, Accountability, Efficiency, Foster Partnerships/Collaborations, Innovation, Stewardship/Fund Management, Teamwork, Diversity, Equity, Inclusion & Belonging

**Vision:** The CoC is the recognized strategic leader in solving homelessness by promoting innovative practices, diversifying resources, and fostering effective partnerships to make a sustained impact.

**Mission:** The Rochester/Monroe County Homeless Continuum of Care (CoC) is a collaborative partnership which provides leadership, linkages, education, and guidance to eliminate homelessness.

## Summary of Strategic Work Plan Approved July 9, 2024

- 1. Expand Partnerships: Expand partnerships and deepen collaborations to address safe housing needs for homeless/at risk populations as they are discharged from hospitals, incarceration, treatment facilities, children/family services, and those least likely to access our services. Strategies:
  - Deepen collaboration with incarceration facilities, hospitals, treatment and healthcare facilities, children/family-serving, and other organizations to address safe housing needs.
  - Deepen collaboration with housing developers, owners of existing affordable housing stock, and others.
  - Develop partnership relationship with the Social Care Network.
  - Ensure that the housing and service needs of persons experiencing homelessness are explicitly included in local government planning documents.
  - Advocate for the housing needs of persons experiencing homelessness.



2. <u>Build Housing Capacity</u>: Ensure that all housing and service interventions meet community needs, function at their highest level, are appropriately scaled and sustainable to deliver on future needs.

Strategies:

- Establish/enhance community standards, resources, and training RE the homeless system.
- Assess housing service providers against performance measures to identify gaps.
- Assess needs, service gaps & delivery modalities to enhance PEH services and ensure they are providing value in sustaining providers.
- Build capacity to address client needs to obtain and sustain housing and optimize self-sufficiency.
- 3. Engage Communities: Serve as the focal point to communication, building awareness and continuing a collaborative commitment to ending homelessness.

Strategies:

- Identify target audiences.
- Develop messaging to raise awareness of PEH, homeless issues and populations in need.
- Communicate messaging.
- Conduct environmental scanning to identify potential issues related to individuals experiencing homelessness.

## 4. <u>PEH Sustainability:</u> Ensure the sustainability of PEH both fiscally and organizationally.

- Strategies:
- Bring financial expertise in-house.
- Identify appropriate operational reserves.
- Identify & pursue new opportunities outside HUD to fund PEH operations.
- Create a succession plan roadmap for transitions of key staff and board leadership positions.
- Evaluate and invest in tools and technology to maximize use of data.
- Enhance board member's abilities to bring new resources and opportunities to benefit the organization.
- Identify other expertise needed.
- Explore attaining Unified Funding Agency status.
- Build internal capacity to engage communities.
- Support new funding opportunities for partner agencies.